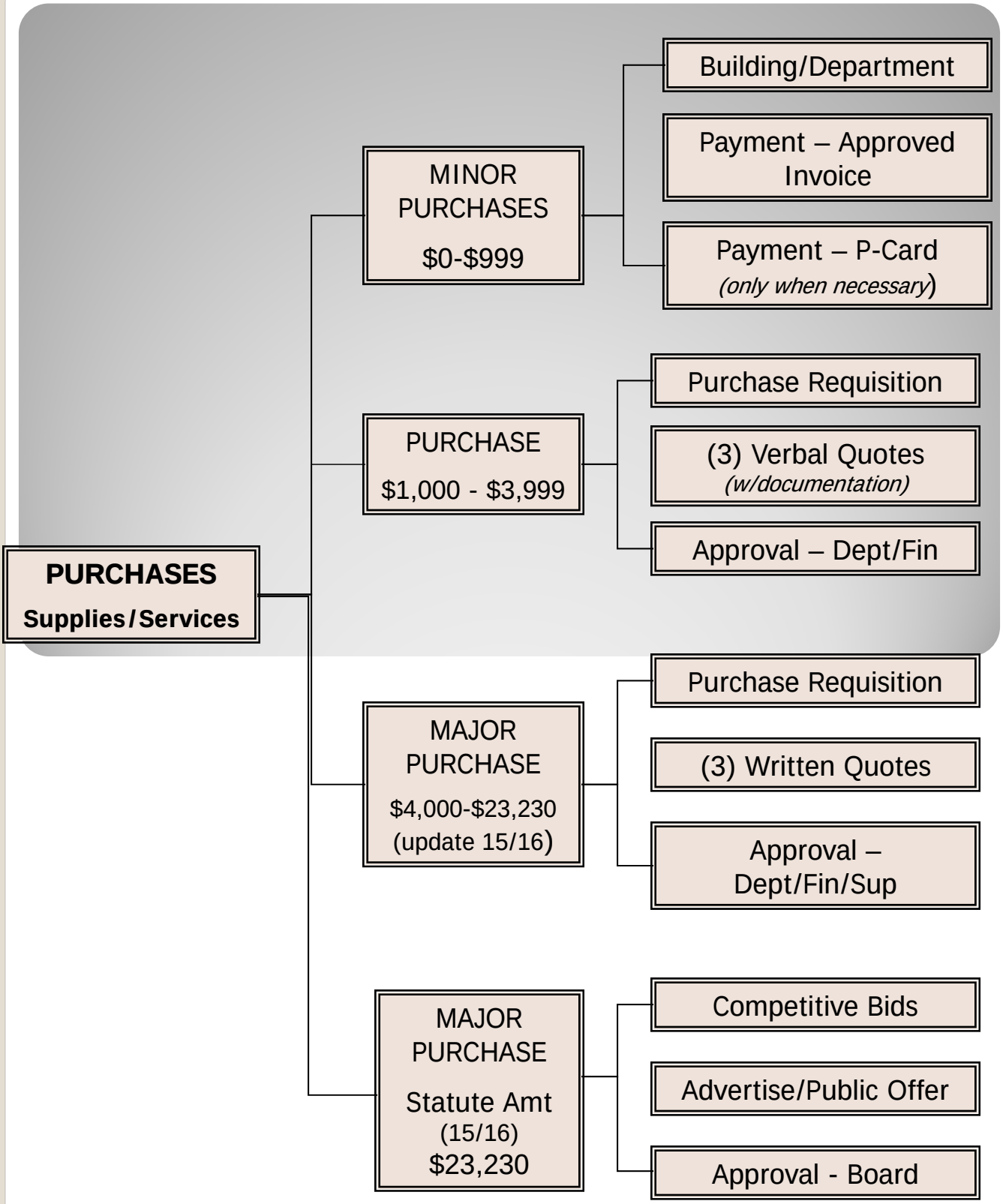PURCHASING REFERENCE